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Leather District

2011

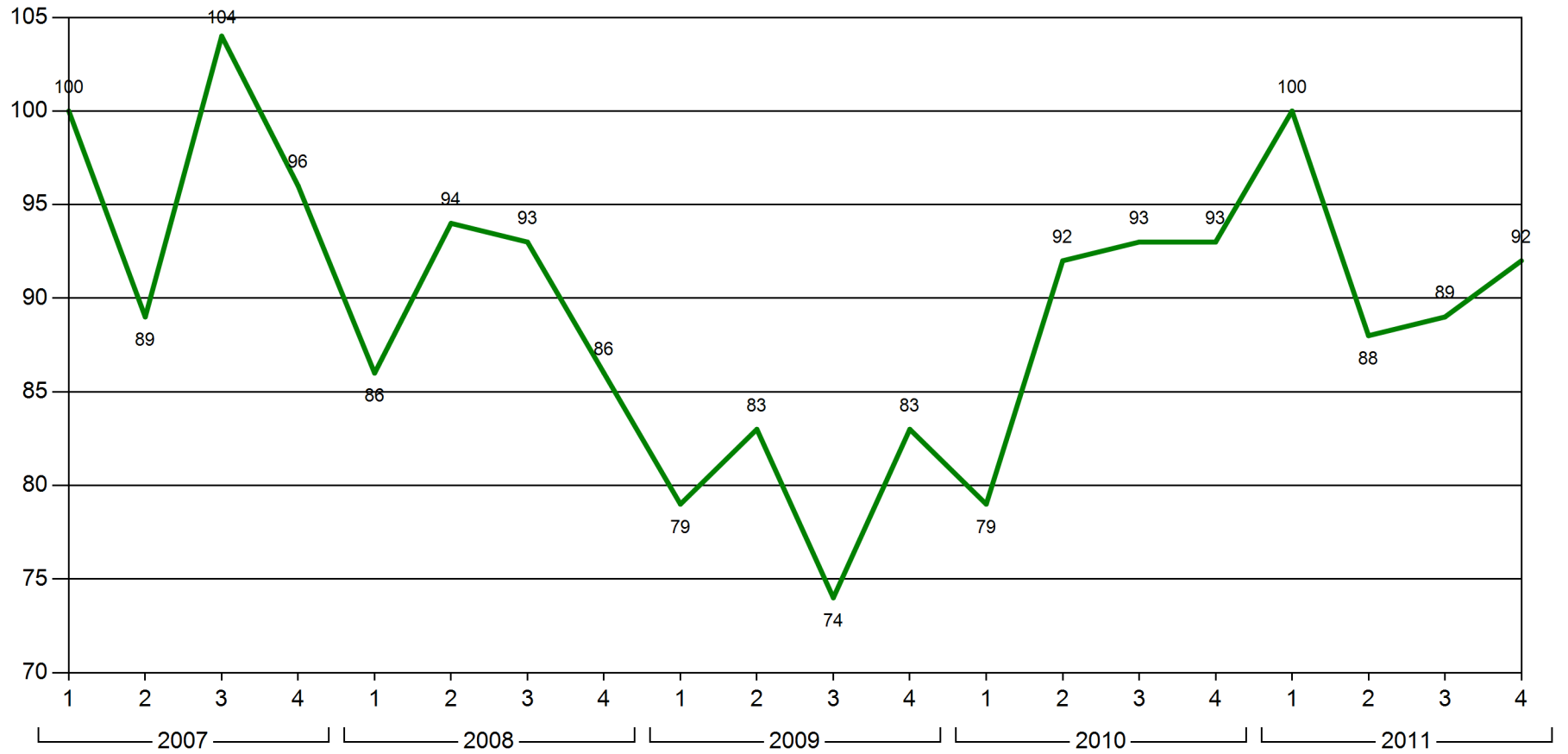
Sales Summary

140 Newbury Street
Boston, MA 02116

617-267-5465

LINK

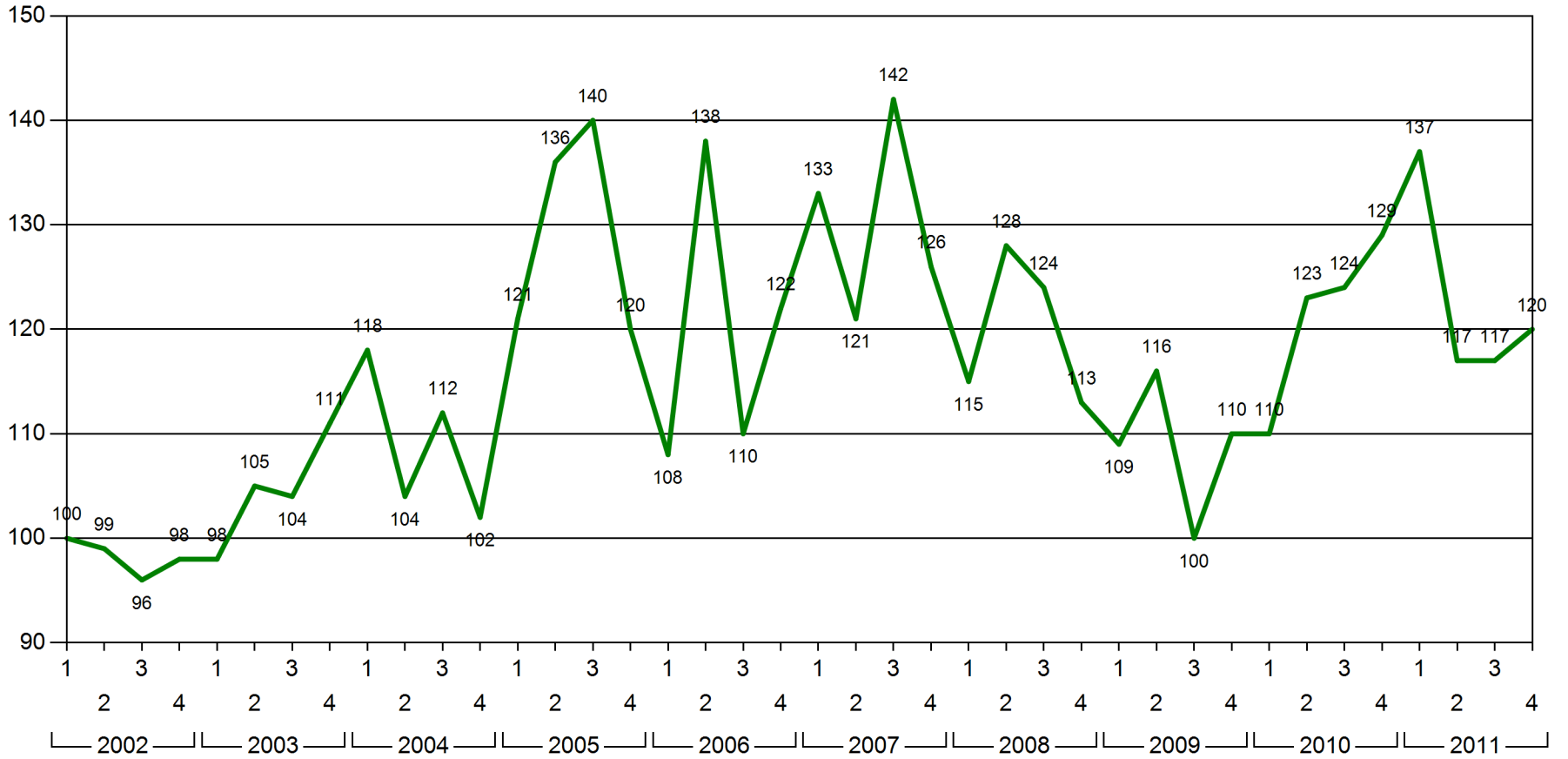
Leather District Five Year Price Index (Appreciation Rate)



LINK

Leather District

Ten Year Price Index
(Appreciation Rate)

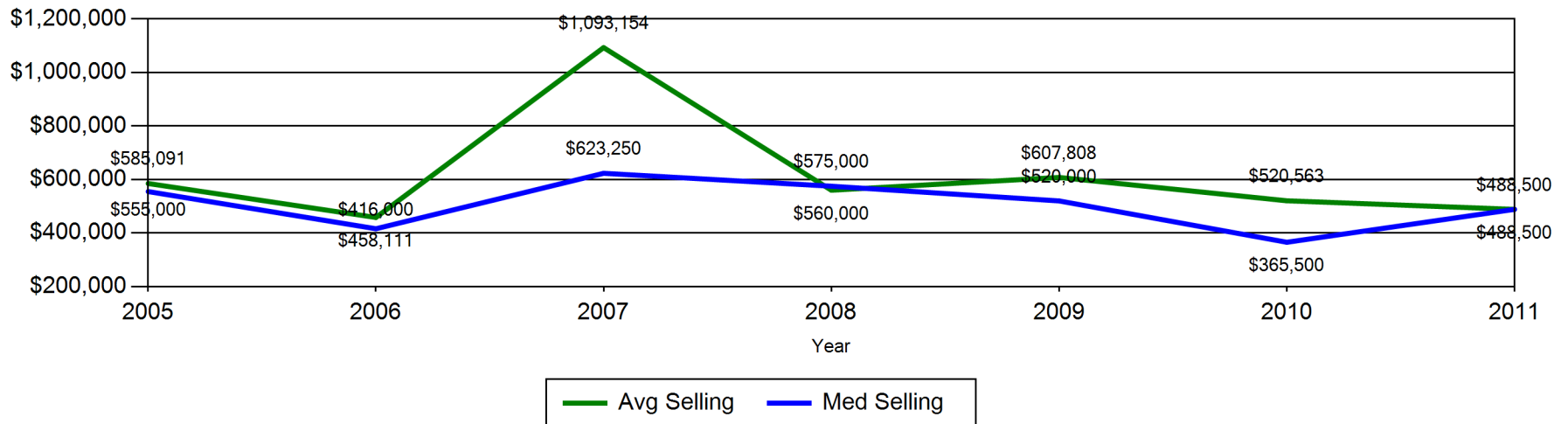


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Leather District Quarterly Sales Summary Fourth Quarter 2011

Year	Sales	%+-	Avg Selling	%+-	Med Selling	%+-	Avg Psf	%+-	Med Psf	%+-	Avg DOM
2005	11	-26.67 %	\$585,091	1.99 %	\$555,000	15.10 %	\$468.10	3.22 %	\$445.16	3.31%	50
2006	9	-18.18 %	\$458,111	-21.70 %	\$416,000	-25.05 %	\$510.47	9.05 %	\$498.20	11.92%	187
2007	12	33.33 %	\$1,093,154	138.62 %	\$623,250	49.82 %	\$471.21	-7.69 %	\$467.35	-6.19%	136
2008	5	-58.33 %	\$560,000	-48.77 %	\$575,000	-7.74 %	\$401.39	-14.82 %	\$401.39	-14.11%	167
2009	13	160.00 %	\$607,808	8.54 %	\$520,000	-9.57 %	\$409.03	1.90 %	\$394.69	-1.67%	201
2010	8	-38.46 %	\$520,563	-14.35 %	\$365,500	-29.71 %	\$504.40	23.32 %	\$527.55	33.66%	152
2011	1	-87.50 %	\$488,500	-6.16 %	\$488,500	33.65 %	\$442.08	-12.35 %	\$442.08	-16.20%	52

Average and Median Selling Prices

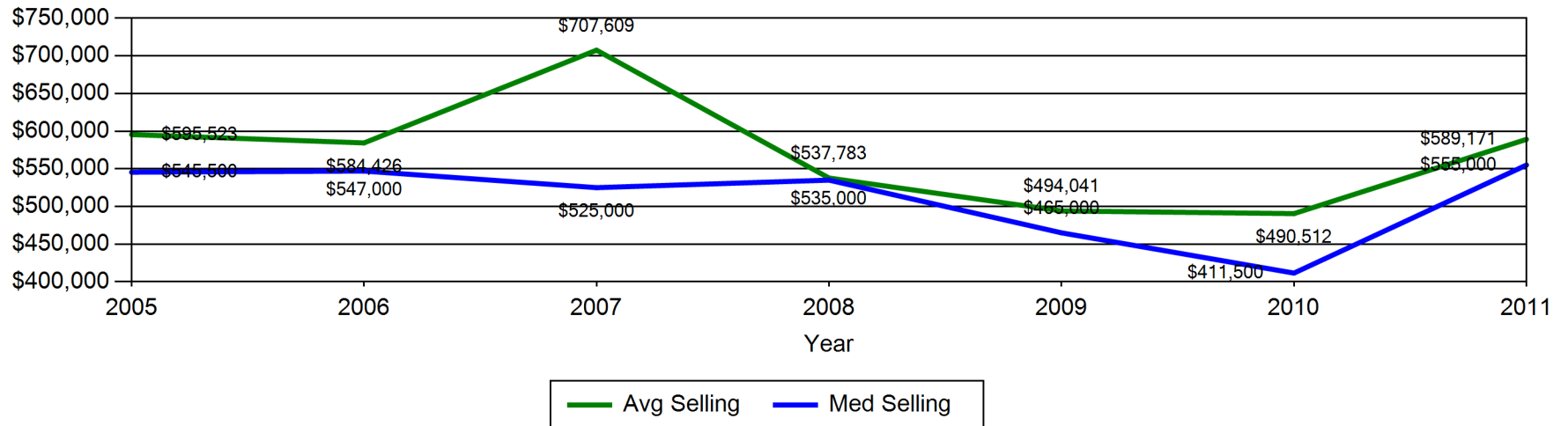


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Leather District Yearly Sales Summary 2011

Year	Sales	%+-	Avg Selling	%+-	Med Selling	%+-	Avg Psf	%+-	Med Psf	%+-	Avg DOM
2005	79	102.56 %	\$595,523	-0.03 %	\$545,500	-4.97 %	\$507.17	22.03 %	\$503.48	21.94%	38
2006	139	75.95 %	\$584,426	-1.86 %	\$547,000	0.27 %	\$505.42	-0.35 %	\$514.93	2.27%	83
2007	55	-60.43 %	\$707,609	21.08 %	\$525,000	-4.02 %	\$495.03	-2.06 %	\$513.11	-0.35%	196
2008	35	-36.36 %	\$537,783	-24.00 %	\$535,000	1.90 %	\$449.42	-9.21 %	\$438.93	-14.46%	118
2009	55	57.14 %	\$494,041	-8.13 %	\$465,000	-13.08 %	\$403.93	-10.12 %	\$394.49	-10.13%	193
2010	46	-16.36 %	\$490,512	-0.71 %	\$411,500	-11.51 %	\$470.68	16.52 %	\$451.05	14.34%	152
2011	23	-50.00 %	\$589,171	20.11 %	\$555,000	34.87 %	\$445.60	-5.33 %	\$442.08	-1.99%	89

Average and Median Selling Prices



LINK

Leather District

Inventory

Fourth Quarter 2011

